

<https://fintechnews.ch/job/investment-manager-principal-f-m-d-100-at-lightbird/>

Investment Manager / Principal (f/m/d, 100%)

Description

As an Investment Manager/Principal at Lightbird, you will be an integral part of the investment team. From sourcing of new opportunities, to screening and picking companies to partner with, we expect you to be willing to go the extra mile and strive to provide founders the best experience with Lightbird possible.

You will also be involved post-investment and eventually lead new investments, take on board seats and work closely with our founders ensuring the best support possible throughout our journey together.

Responsibilities

Investment Execution

- Source potential investment opportunities for Lightbird mostly in Europe, drawing on your own and the team's network.
- Conduct deep dives, industry analysis and market mapping of relevant sectors, innovative topics and trends.
- Lead and be responsible for all aspects of the deal process, incl. due diligence and terms negotiation, founders and expert interviews, stakeholder management (e.g., advisors, lawyers, IC, partners), draft and presentation of an investment memorandum, assessment of market opportunity and financial models.

Portfolio Support

- Provide active management of portfolio companies and ensure our service level to entrepreneurs is exceptional.
- Take on board positions representing Lightbird.
- Manage complex situations within the portfolio incl. performance management and reporting, identification of follow-on rounds and exit opportunities.

Business Development

- Represent Lightbird in the startup and investor scene, strengthening your own network in the ecosystem.
- Participate in the development and future growth of Lightbird by proactively driving / supporting partners and the team in internal business development topics like process optimization, branding and much more.
- Coach and mentor more junior team members to help complement their investor skill set.

Qualifications

- **Work experience:** You have at least 3 years of work experience in Venture Capital in Europe, having already been deeply involved in 1-2 deals from sourcing to closing, ideally in the (B2B) SaaS industry, and having worked with and monitored portfolio companies. Board experience is a plus (but not crucial). Alternatively, you've built or worked in a management role at a

Hiring organization

Lightbird

Lightbird is a Zurich based VC firm backing entrepreneurs at one of the most intense periods of a company's life – the early stage (Pre-Seed/Seed/Seed+). We invest in the most ambitious founding teams that use technology to solve real problems for real people and real businesses. The fund invests in B2B software with a particular focus on companies using PLG, Community-led Growth, Bottom-up SaaS, NFX, Self-serve etc. While we're able to invest globally we will invest most of the money close to home (Europe).

Lightbird is a rising brand with young, dynamic and driven people that values team work and open communication. The team are rebels and want to challenge the status quo in VC by doing things a bit differently – more human and strongly encourage individual initiatives and diverse perspectives, and enjoy spending time with each other.

venture backed company.

- **Strong passion for tech investing:** You are excited about innovative technology, have a curious and flexible mind with a strong passion for tech investing and have a good knowledge of the European VC ecosystem, having built your own network of investors and founders.
- **Good with people:** Venture Capital is a people's business – thus, you have strong communication skills in English (further languages, especially German is a plus), enjoy approaching people and working with a wide range of different personalities.
- **Self-managed and hands-on mindset:** You are able to direct your own work in an efficient and effective way and are prepared to be hands-on with a "get stuff done" personality.
- **Team Player:** You are a team player who wants to be part of a tight and ambitious team with shared values. Our most important assets are our founding teams, which is why you are also entrepreneurially minded and always supporting with a high service orientation.
- **Entrepreneurial Mindset:** Our plans for Lightbird's future are big but not written in stone. That's why you are entrepreneurial minded, willing to go the extra mile and able to think outside the box to build the future of VC together with us.

Employment Type

Full-time

Job Location

Zurich, Switzerland

Date posted

September 27, 2022

APPLY